

Beef, Pork and Lamb Checkoffs: *Fairs and Youth Shows Responsibility to Collect*



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AGRICULTURE

YOUTH &
FAMILIES

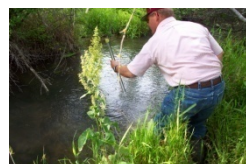
HEALTH

ECONOMY

ENVIRONMENT

ENERGY

COMMUNITIES



Seminar Topic

- Livestock Checkoff Programs
 - What
 - Who
 - Why
 - When
 - HOW???



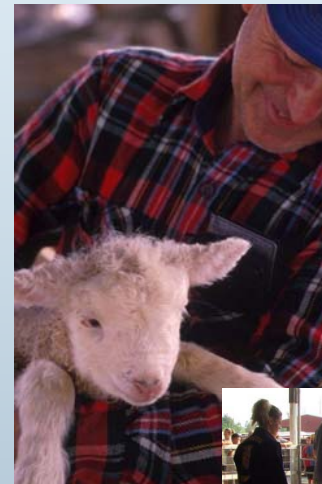
Checkoff: *What*

- Assessment for livestock product promotion & research
- Checkoffs for
 - Beef
 - Beef or dairy animals
 - Pork
 - Pigs (feeder, market, or breeding)
 - Lamb
 - Sheep of any age



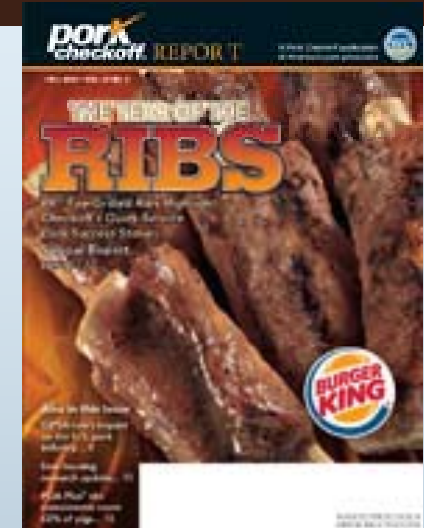
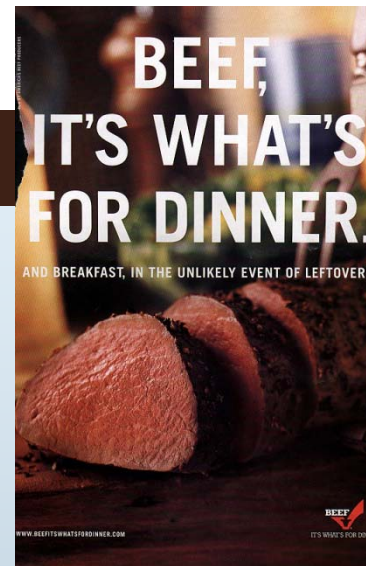
Checkoff: *Who*

- All livestock producers
 - Adult or youth
 - Including 4-H/FFA
 - Selling cattle (beef or dairy), pigs or sheep
 - For any reason and regardless of purpose, age, or sex of animal **MUST** pay checkoff



Checkoff: *Why*

- Federal law
 - Mandated by U.S. Congress
 - **IT IS THE LAW!**
- Goal
 - Strengthen and expand markets for beef, pork, and lamb products



Checkoff: *When*

- Assessed when animals are sold—(*change ownership*)
 - Beef: \$1.50 per head every time sold
 - Often at time of Brand Inspection
 - Pork: \$0.40 per \$100 value at first point of sale as a feeder, market, or breeding animal
 - 4-H/FFA Sale Auction would be first point of sale for market category.
 - Lamb: \$0.005 per pound (live weight) at each point of sale. Deduction carried forward to first handler.
 - First handler = buyer taking animal for slaughter

Checkoff: *Question for 4-H/FFA Livestock Sale Com.*

- *So does this mean 4-H/FFA youth selling market animals at county fairs & youth shows **MUST** pay Checkoff funds for their respective species?*
- **YES—They are producers selling cattle, pigs, or lamb. (4-H/FFA does NOT make them exempt)**
- 4-H/FFA Livestock Sale Committee's responsibilities
 - Checkoff assessments confusing
 - Assessment and remittance different for each species.
 - Will go through each species in next slides . . .
 - Fact Sheet #2011-???? supplement to presentation

General Requirements

- All Washington fairs and youth shows holding 4-H/FFA livestock sale required to submit **“Special Sale Application”**
 - From Washington State Department of Agriculture (WSDA) Brand Inspection Program
 - Submit 15 days prior to sale
 - No fee charged to 4-H/FFA sales
 - Application will notify the area WSDA brand inspector of the sale and need for brand inspection
 - WSDA Brand Inspection Program 360.902.1855

Washington State Department of Agriculture
Livestock Brand Inspection Program
Attn: Brand Recorder
PO Box 40299
Olympia WA 98504-2591
(360) 902-1855

WSDA

SPECIAL SALE APPLICATION 3194

Please complete this form to apply for a special sale permit to sell livestock.
The Department must receive this application 15 days prior to the sale date to be considered.
A \$50.00 application fee is required for all sales except those affiliated with 4-H/FFA.

Cancellation Policy: Sale cancellation must be made at least 24 hours prior to the sale to avoid time and mileage charges.

Producer Livestock Market Breed Association (may require verification) 4H/FFA

APPLICANT'S NAME		TELEPHONE	
ADDRESS (Street or PO Box)			
CITY	STATE	ZIP	
CONTACT PERSON		TELEPHONE	

Name of Livestock Sale: _____
Type: _____
Number of Cattle: _____ Horses: _____
Date of Sale: _____ Time: _____
Location of Sale: _____ Premises ID #: _____
City: _____

Veterinarian, Dr. _____ Telephone _____ has been contacted and has agreed to service the sale on the above date in accordance with the animal health requirements of the Department of Agriculture. For more information concerning the responsibilities of the attending veterinarian, contact the State Veterinarian's office at (360) 902-1878.

Applicant's Signature: _____ Date: _____
Please submit this application, along with the \$50.00 application fee (not required for 4H/FFA), to the address above. If you have questions, please call (360) 902-1855.

OFFICE USE ONLY	
THIS SPECIAL SALE PERMIT HAS BEEN APPROVED BY:	
STATE VETERINARIAN _____	DATE _____
LD PROGRAM MANAGER _____	DATE _____
LIVESTOCK INSPECTOR ASSIGNED _____	PERMIT ISSUED _____
PERMIT # _____	REV # 04

AGR 80078E (08/08)



BEEF CHECKOFF

- \$1.50 per head every time animal is sold
- Applies to both beef and dairy cattle
- Often Checkoff collected when WSDA brand inspection conducted for sale of animals.
 - Brand inspections **MUST** be conducted for sale
 - WSDA will remit \$1.50/head Checkoff fee to the Washington State Beef Commission
- 4-H/FFA Livestock Sale Committee should withhold \$1.50 from 4-H/FFA youth market steer or dairy heifer sale check to cover Checkoff assessment.



BEEF CHECKOFF-Collection Example

- 4-H/FFA youth exhibits steer to be sold through 4-H/FFA Livestock Sale.
 - Youth should submit “Certificate of Permit” (haul slip) or proof of ownership.
 - WSDA Brand inspector will review haul slip and inspect animal for brand identification.
 - Brand fee and \$1.50/head Checkoff fee charged to the 4-H/FFA Livestock Sale Committee.
 - Livestock Sale Committee should withhold fees, including \$1.50/head fee from youth sale check
 - WSDA will remit \$1.50/head to the Washington State Beef Commission.

PORK CHECKOFF

- \$0.40 per \$100 value on first sale of pigs in three separate categories-feeder pigs, market pigs, and breeding animals.
- Value of the pig is determined by the gross sale when market pig sells through the 4-H/FFA Livestock Auction.
 - Do not use turned “floor” price as this is the second point of sale for a market pig.
 - Calculate by gross sale divided by \$100 value multiplied by \$0.40
- Submit Pork Checkoff assessment to National Pork Board within 15 days of sale.

PORK CHECKOFF-Collection Example

- 4-H/FFA youth exhibits 260 pound market pig to fair. Sells the pig for \$3.50 per pound through 4-H/FFA Livestock auction.
 - Gross sale is \$910 (260 lbs X \$3.50/lb)
- Checkoff assessment is \$3.64 for this pig
 - $\$910/100 = 9.1 \times \$0.40 = \$3.64$ (submit to National Pork Board)
 - Deduct \$3.64 from 4-H/FFA sale check
- For all 4-H/FFA pigs sold through auction calculate on gross sale of all pigs.
 - Deduction is different for each individual pig sold.

LAMB CHECKOFF

- \$0.005 per pound of live lamb (ovine animal of any age).
- Purchaser collects the assessment with a deduction from the sale proceeds for the seller and carry funds forward to point of slaughter.
 - First handler (person who takes possession for slaughter) will forward check-off by weight and first handler fee of \$0.30/head
 - Sale Committee is acting as marketing agency.
 - Deduct Checkoff from 4-H youth sale check
 - Deduct Checkoff from purchaser of lamb (turned buyer or buyer that takes lamb home).



LAMB CHECKOFF-Collection Example

- 4-H/FFA youth exhibits 140 pound market lamb to fair. Sells the lamb for \$4.00 per pound.
- Checkoff assessment is \$0.70 for this lamb
 - 140 pounds X \$0.005/pound = \$0.70
- 4-H/FFA Livestock Sale Committee acting as a marketing agency.
 - Deduct \$0.70 from 4-H/FFA youth sale check
 - Deduct \$0.70 due from BUYER WHO TAKES POSSESSION OF LAMB (*turned buyer or take home buyer*).
- First Handler (person who takes lamb for slaughter) is responsible for remitting Checkoff to American Lamb Board

Summary--

- 4-H/FFA youth livestock producers are the same as adult producers when selling livestock through auction.
 - Must pay mandatory livestock Checkoff assessments for animals sold through 4-H/FFA auction.
 - BEEF CHECKOFF: \$1.50/head every time animal sold.
 - PORK CHECKOFF: \$0.40 per \$100 value when sold first time as a market pig.
 - LAMB CHECKOFF: \$0.005/pound. Carried forward to first handler or person who takes animal for slaughter.
 - Deduct Checkoff assessments from the sale proceeds from the 4-H/FFA youth marketing animal.